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Press release on May 12, 2026
 Takamiya Co., Ltd.
 Representative Director, President and Chairman: Kazumasa Takamiya
 Listed on: Tokyo Stock Exchange Standard Market
 Stock code: 2445

Notice Regarding the Revision of Numerical Targets in the Medium-Term Business Plan

We hereby announce that, based on recent business performance trends and other factors, we have revised the numerical targets for the final fiscal year ending March 31, 2027 under the “Medium-Term Business Plan 2024-2026,” which was announced on May 10, 2024 and subsequently had its numerical targets revised on May 27, 2025, as follows.

1. Revision of Numerical Targets in the Medium-Term Business Plan

	FY2026 (Ended March 31)	FY2027 (ending March 31)	
	Actual Results	Previous Target	Revised Target
Consolidated Performance Indicators			
Net Sales	45,212 million yen	52,700 million yen	48,500 million yen
Operating Income	3,266 million yen	3,000 million yen	3,650 million yen
Financial Indicators			
Operating Income Margin	7.2%	5.7%	7.5%
ROE	7.7%	6.0%	7.9%
ROIC	3.7%	3.0%	3.8%
Platform Indicators			
Cumulative OPE-MANE Account Number	156 companies	284 companies	236 companies
3-Year OPE-MANE Contract Order Amount	-	10,900 million yen	8,320 million yen

2. Reasons for the Revision

The Company announced “Medium-Term Business Plan 2024-2026” in May 2024, with fiscal year ending March 31, 2027 as the final year, and revised the numerical targets for that final year on May 27, 2025. Under this plan, the Company has set forth the management vision of “Creating New Value with Takamiya Platform and DX, Transforming into the Industry’s First Scaffolding Platform Company” and has been promoting initiatives based on the following four key policies:

1. Establishment of Revenue Foundation through Establishment and Solidification of Platform Business
2. Establishment of Growth Foundation through DX and Human Capital Investment
3. Revenue Enhancement in Overseas Business
4. Integration of Management Conscious of Capital Costs and Stock Prices

For the fiscal year ended March 31, 2026, although rental demand remained firm and there was a delay in the increase of OPE-MANE accounts, the Company achieved increases in both revenue and profit thanks to higher value-added services through the platform business and improved productivity.

For the final year of the “Medium-Term Business Plan 2024-2026,” ending March 31, 2027, the Company expects the business portfolio transformation to continue, centered on recurring revenue, through higher value-added services in the platform business. Accordingly, net sales are expected to fall below the original plan, but gross profit is expected to increase. In addition, while selling, general and administrative expenses are expected to rise due to inflation and investment for improving service quality, these expenses are considered advance investments to support future value creation, and productivity improvement is steadily progressing. As a result, the Company expects to absorb the temporary increase in costs and achieve higher operating income.

In light of these changes in the business environment and the gap versus actual performance, the Company has decided to revise the numerical targets of the “Medium-Term Business Plan 2024-2026” for the fiscal year ending March 31, 2027.

However, there will be no changes to the management vision, basic policies, key Measures, or shareholder return policy, and the Company will continue to implement its measures steadily toward enhancing corporate value over the medium to long term.

For details, please refer to the “Results Briefing Materials for the Fiscal Year Ended March 31, 2026” announced on May 12, 2026.

(Note) The target figures above are based on information available at present and may differ from actual results due to various factors in the future.

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